

# Grants & Partnerships

*NHSA Affiliate Leadership Institute  
Capacity Building Session  
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# Basic Principles & Elements

- **Mission & Vision**
- **Specific/Strategic plan**
- **Build & Maintain Relationships**
- **Ask for help**
- **Be informed**
- **Prioritize**
- **Play to your strengths**
- **Be Flexible**

# Grant Monkey?



**Strategic Plan**



# KHSA: Partnerships

## Groups

- Coalition for School Readiness
- Statewide Home Visiting Workgroup
  - Domestic Violence Home Visiting Workgroup
- Governor's Behavioral Health Services Planning Council - Children's Subcommittee
- Kansas Early Head Start Grantee Meetings
- Health Literacy Council
- Kansas Statewide Homeless Coalition
- Kansas Maternal Child Health Council
- Early Childhood Higher Education Articulation Project
- Teaching Strategies Quarterly Webinars
- Early Childhood Oral Health Advisory Council
- Kansas Early Childhood Comprehensive Systems Workgroup
  - Kansas Initiative of Developmental Ongoing Screenings
- Kansas Power of the Positive (collective impact)

## Agencies

- Child Care Aware of Kansas
- Parents as Teachers
- Educare
- Ks Action for Children
- Ks Dept. for Children & Families
- Ks Dept. Aging & Disability Services
- 3 Managed Care Organizations (and their behavioral health subcontractors)
- HSSCO
- Training & Technical Assistance
- Ks Assc of CAPs
- Teaching Strategies
- ChildPlus
- Wichita State University
- KU
- K-State
- Kansas Child Care Training Opportunities
- United Methodist Health Ministry Fund
- Health Care Foundation
- HCF of Greater Kansas City
- BCBS of KS
- Delta Dental
- Oral Health Kansas
- Ks Children's Cabinet & Trust Fund....



# Financial Modeling

- Budget
- Planning & updating
- Use of contractors



# KHSA & UMHMF



- Started with Oral Health
- Turned into Parent Health Literacy (which caught the eyes of other funders...)
- Turned into Mental Health





CONVENED BY KANSAS HEAD START ASSOCIATION WITH  
FUNDING FROM UNITED METHODIST HEALTH MINISTRY FUND



A project of Kansas Head Start Association



A project of Kansas Head Start Association

# KHSA: Strategic Plan Example

- Forward movement on all...except one...
  - There were opportunities, great opportunities.
  - Some we foresaw, others we had no idea they were going to come about.
- Sponsorships/Business Support - Involvement



# Making A Difference for Kansas Children & Families!



Questions?

